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# Contributors



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# Our Dataset & Methodology

Schneider Electric's Sustainability Business and Zeigo™ by Schneider Electric software suite work with a variety of corporate buyers to procure renewables via power purchase agreements (PPAs). The PPA pricing data that we maintain is derived from these efforts. As such, the data that is available at any given time is subject to RFP activity of our corporate clients, including but not limited to: technology, project location, commercial terms, and capacity.

Furthermore, we are obligated to protect the anonymity of bids received according to the following parameters:

When aggregating prices, we require a minimum of three data points given "filters" applied. For example, Finland, Wind, 2026 COD, 15-year term may provide only 2 data points, and as such we would not display a price for these parameters.

When aggregating prices, we do not include bids that are still active in an RFP process.

The pricing data set used in this report includes bids from April – June 2024. This includes 866 unique bids from 354 distinct projects over this time frame.



# **Executive Summary**

Zeigo Network Q2 2024 CPPA Pricing Report

#### Solar prices rebound from Q1 2024 lows. Wind is mixed.

Spain ↑2.6%

Sweden ↓2.4%

1taly ↑1.5%

France  $\uparrow$ 1.9%

Germany ↑2.7%

Portugal ↓5.5%

Decline from Q1 2024 to Q2 2024. New-build, fixed for floating PPA offers

Prices across key European CPPA markets rose slightly in the second quarter of 2024, suggesting we may have witnessed the low point in pricing since the fourth quarter of 2022. Despite increasing demand and competition, cost to build continues to increase.

Meanwhile, wind CPPA trends vary widely by country. Wind availability across Europe remains depressed for CPPA buyers.

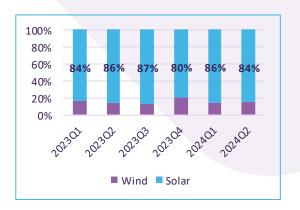
#### 2026 CODs the norm for Q2 submitted offers.

Corporate buyers seeking PPAs should expect to see declining options for new-build projects with 2025 CODs as the year closes out.



Source: Schneider-Electric-issued CPPA RFPs

#### Wind availability remains low since early 2023.



The percent of offers received has consistently been above 80% since Q1 2023. Wind projects remain competitive and highly sought after by multiple buyer types.

Source: Schneider-Electric-issued CPPA RFPs



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# Subscription Opportunities for Renewable Developers



#### Free

Join the Zeigo Power platform & the Schneider Electric bid list to receive RFPs for corporate PPAs across Europe.

Receive basic-level market intel via the Zeigo Power platform and basic level feedback on your RFP submission.

\*NDA required

### **Explore**

#### **Everything in 'Free' plus**

- Post your onsite and/or offsite projects and capabilities to the platform for corporate members to view.
- Access all Learn content, company and member profiles, direct messaging, and forums.
- On-demand PPA Pricing Intel Tool.
- Receive two publications of quarterly pricing reports each year.

Success fee applies for onsite solutions

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#### **Everything in 'Explore' plus**

- Two additional publications of quarterly pricing reports each year (total of 4 per year).
- Two, 90-minute market intel deep-dives per year with our corporate PPA advisory team & associated report
- 1 invitation to Zeigo Network Live, our exclusive, annual inperson event.

Available for offsite solutions only

### Lead

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- Half-day kick-off and workshop with your team.
- One additional 90-minute market intel deep-dives per year with our corporate PPA advisory team (total of 4 per year) & associated report.
- Branding and marketing opportunities with features on Zeigo Network Live sessions and monthly member webinars.

Available for offsite solutions only

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- Self-service approach is tailored for mature and experienced buyers.
- Dedicated customer success team.
- Fixed-fee service approach.

#### Learn more

### **Hire Full-Service Experts**

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- Expansive network of renewable developers.
- Dedicated account management team.
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- Both fixed-fee and success-fee service options available.

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